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November 2007 Gillespie Home Inspection Newsletter

Dear Kim,

Your feedback on our newsletter is always welcome. And please feel free to reuse any part of this text in marketing your business.

We just want to thank you...



business.

Most of us are thinking of family and friends right about now. We want to thank you, our business family and friends, for the referrals, business, and support we've shared this year.

We enjoy our business of helping to ensure the safety and security of others. GHI's Value Statement includes the commitment to work collaboratively so we thank you for the opportunity to be a part of your

Gillespie's Values and Ethics Statements

Ouch! That's my arm!

According to the ethics rules of ASHI, we're not supposed to make recommendations to professionals to make repairs on any houses that we've inspected. But we get our arms twisted on a regular basis by clients and agents looking for someone who can help them out. Quite frankly, we don't really have a book of highly-qualified-specialists-with-professional-attitudes-and-



ethics-that-can-work-on-a-budget-and-come-tomorrow. (We wish we did!)

In an effort to help our clients and friends, we compiled a document on how to find and hire professional tradespersons. You'll find it on our website in the Library titled "Referrals and Recommendations for Repair". (Or click the link below this article.) We don't offer a list of names and phone numbers, but some services that can really help.

If you have additional services and ideas we loved to include them in this document. Just send us a quick email. Thanks!

Referrals and Recommendations for Repair

Didja Know? We speak.



Inspectors are often thought of to be the quiet ones with the clipboards. While we can be focused and concentrating during the investigating part of our inspection, we've got a lot to say in many ways.

On one hand, we talk to clients. Our inspectors are trained in the proper way to communicate home conditions. We have a saying here - "There is no problem with a home that can't be fixed." We communicate our findings to your clients in a non- threatening way, relative to your client's health and safety and how soon the issue needs to be addressed. We are not going to "flunk" a house!

On the other hand, we can talk to you and your office. We have several different educational presentations we can offer your office: "How To Use The Report As A Marketing Tool"; "What Is A Home Inspection And Why Your Client Needs One"; and an informative presentation on "The House And Its Parts".

You can be comfortable knowing that Gillespie Home Inspection is here to help you and your clients. If you would like to arrange for a presentation in your office, please give our office a call.

Just for Fun

The first person to respond with the correct answer to this trivia question will win a Barnes & Noble card. Send your answer to kim@gillespiehomeinspection.com.

(The winner of last month's trivia was Shannon Rose of Keller Williams.

She correctly guessed that Elvis's first #1 hit song was "Heartbreak Hotel"!)

What is a baby turkey called?

We work your hours, call anytime...

kim@gillespiehomeinspection.com

408.871.9909 or 1.877.9.No Prob

<http://www.gillespiehomeinspection.com>

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